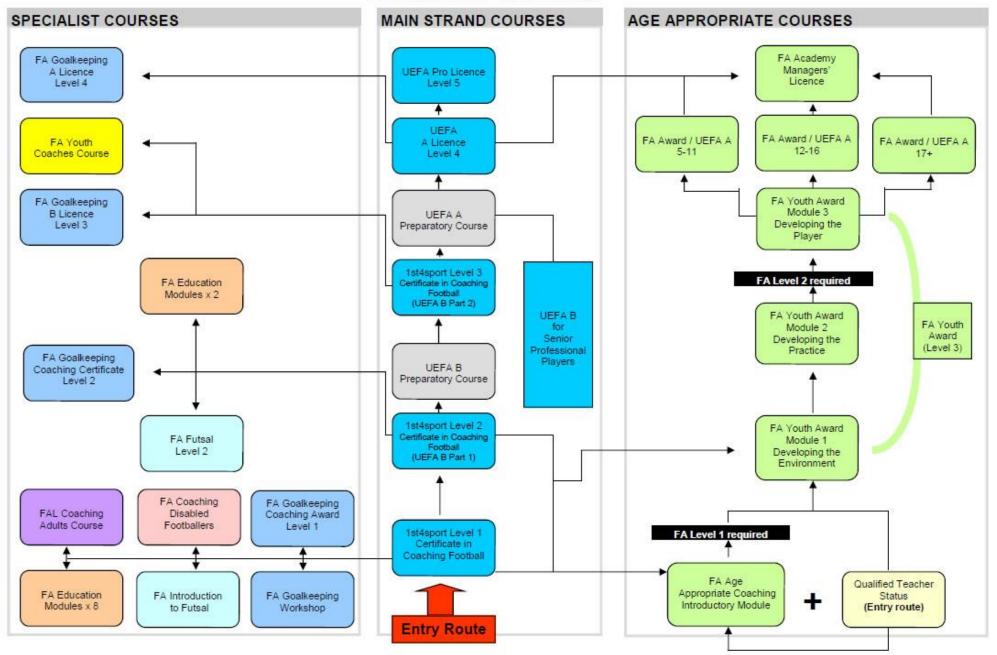
# Becoming an Entrepreneur and Running Your Own Business



## My experience

- Football coaching business Partnership
  - After school clubs
  - Academy sessions
  - Birthday parties
  - 1:1 training
  - Guest sessions for local teams
  - Aeroball Bubble Football

#### **COACHING PATHWAY**



## Different Areas of the Job

- Practical side
  - Coaching
  - Scouting
- Admin side
  - Forms
  - Letters
  - Communication with schools/parents/etc
  - Communication with professional clubs
  - Banking
  - Accounts
  - CRB's
  - Equipment orders
  - Payroll
  - Communication with staff
  - Recruitment

## Day to day

- Check staff are clear with what they are doing.
- Organise any logistical issues.
- Cover any staff absences.
- Deliver morning sessions
- Communicate with staff about the session issues?
- Deliver afternoon sessions.
- Communicate with staff about the session issues?
- Communicate with school if need be.
- Deliver evening session.
- Debrief.
- Check email communications.
- Update social media platforms.
- Check staff for the following day.
- Weekends go and scout.

### Career Path

- Go wherever you want to go with it.
  - Expand the size of the company
  - Deliver in different areas
  - Franchise
  - Link with professional clubs
  - Get more qualified
  - Branch into new sports
  - Sell

## Difficulties

- Recruitment
- Complaints
- Motivation
- Cover
- Tax returns
- Competition
- Seeing the future

## Work Opportunities

**Reading Community Trust** 



Local Football Clubs – Always looking for volunteers. Good clubs will put you through at least FA Level 1.

Same applies to all types of work.



#### Questions?