

# A Career in CyberSecurity

Stop the Hackers! Save the World!

# Matt & Shilan from Rapid7



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<http://map.norsecorp.com/#/>

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Who knows  
what a hacker  
is?

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How do they do  
it?

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# How do you stop it?



# CYBERSECURITY



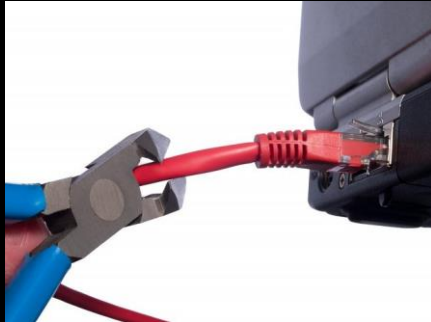
What our friends think  
that we do



What society thinks we do



What our families  
think we do



What the end users  
think that we do



What we think that we do



What we actually do



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**Why is cybersecurity  
a big deal?**

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# Social media

a hackers' favorite  
target

600.000

Facebook accounts are compromised every single day

**The most expensive  
computer virus of all times**

MyDoom

**\$38.5**



**billion**



Most importantly,  
cybercrime now funds  
serious crime, terrorism and is the  
#1 threat  
to national & personal security:



<http://www.informationisbeautiful.net/visualizations/worlds-biggest-data-breaches-hacks/>

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**What jobs could I do?**

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# Work in a SOC



Analyst, Threat Hunter, Blue Team, Incident Responder

A man with a beard, wearing a grey shirt and dark trousers, stands and shakes hands with a woman seated at a table. The woman is part of a group of four people (three women and one man) seated at the table, all looking towards the man. The setting is a modern office with large windows in the background.

Sales Engineer  
Customer Success Manager  
Technical Support

**Explain Technology  
and Help Customers**



# Work in a VirusLab



The image shows a futuristic, circular workspace for a VirusLab. Three analysts are seated at a long desk, each with multiple computer monitors. The room features a curved ceiling with integrated lighting and several large monitors mounted on the wall, displaying network maps and data. A Kaspersky Lab logo is visible on the wall. The background wall is covered in a pattern of binary code and technical text.

Malware Analyst  
Security Analyst  
Threat Intelligence Analyst  
Blogger/Influencer



# Create Products



Software Engineer/Developer  
UX Designer  
Product Manager

# Offensive Security

Pentester/Ethical Hacker  
Red Team







<https://blog.rapid7.com/2017/07/11/building-a-car-hacking-development-workbench-part-1/>



Or do ALL of  
them!

Cybersecurity is such a new and rapidly expanding industry that people do lots of different jobs in their career.

Many of you will have a job that hasn't even been invented yet:

Cybersecurity Officer for the [Manned Mars Mission](#) in 2035 anyone?

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A whimsical office interior. In the foreground, a large, dark, textured log serves as a desk. To the left of the log is a small potted fern. To the right is a red gumball machine filled with colorful gumballs. In the background, a woman with blonde hair is sitting at a white Apple iMac computer. Behind her is a wooden wall with two circular windows and a wooden door with an arched window. A large, colorful bouquet of flowers sits on the desk. To the right of the bouquet is another white Apple iMac. The floor is covered in green artificial grass. The ceiling has exposed metal beams and lights.

**You'll probably be  
in a pretty cool office..**



Although it doesn't  
need to be...

British Army Cyber Security Careers:

[https://www.youtube.com/watch?v=udoyvUJk\\_TI](https://www.youtube.com/watch?v=udoyvUJk_TI)





# Having Meetings and Giving Presentations

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# Performing Technical Research and Testing

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# Working with very cool customers...



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# What are the benefits?

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**1,000,000 unfilled, open  
jobs in cybersecurity  
TODAY... and that number is  
growing.**

# TECH NATION 2017 IN NUMBERS

From  
**TECH CITY**

£170BN\*

**DIGITAL TECH INDUSTRIES  
TURNOVER**



£6.8BN  
in 2016

**TECH INVESTMENT  
IN THE UK**

**X2**

**HIGHER THAN ANY OTHER  
EUROPEAN COUNTRY**

£51K

**AVERAGE DIGITAL  
SALARY IN THE UK**



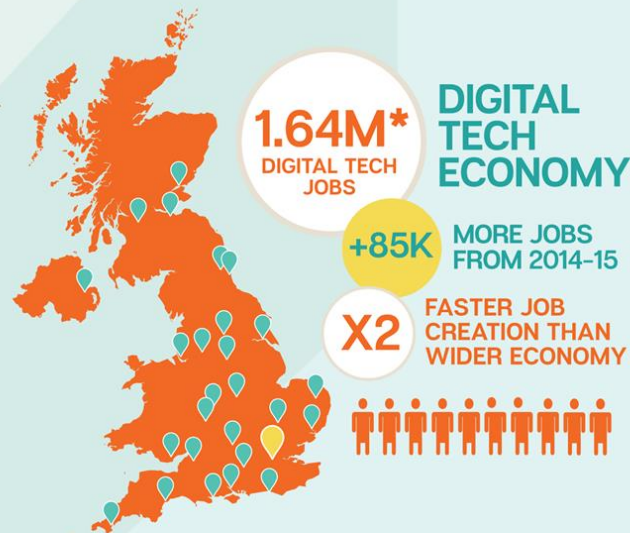
**+44%**

**HIGHER THAN THE  
NATIONAL AVERAGE**

£97BN\*

**DIGITAL TECH INDUSTRIES  
CONTRIBUTION TO UK ECONOMY**

\*Business Structure Database (2015)

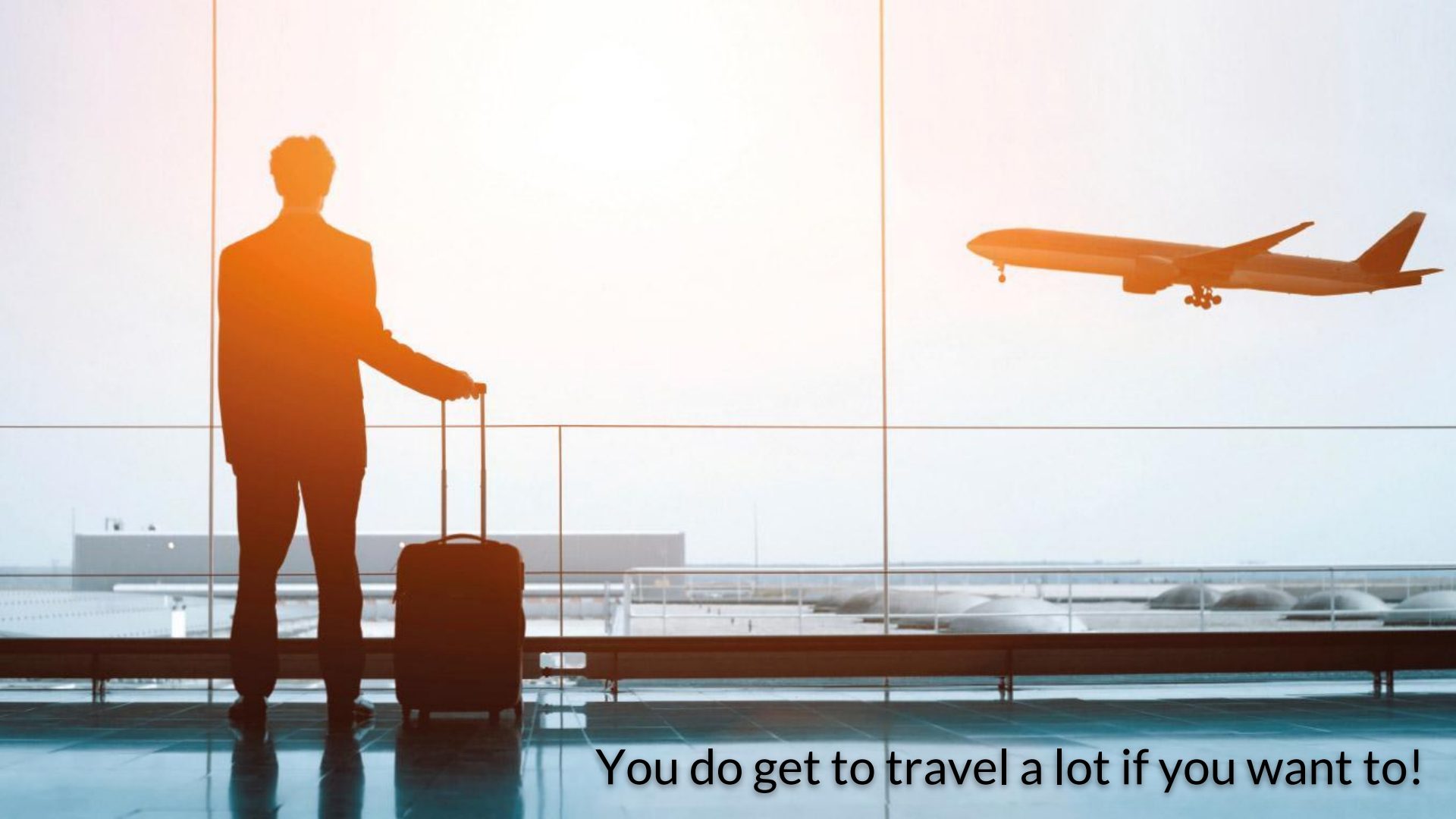


| TOTAL DIGITAL<br>TURNOVER (£BN) | DIGITAL TURNOVER<br>GROWTH (2011-15) | HIGH GROWTH<br>BUSINESSES* |
|---------------------------------|--------------------------------------|----------------------------|
| LONDON<br>£56bn                 | DUNDEE<br>171%                       | BOURNEMOUTH & POOLE<br>26% |
| READING<br>£12.5bn              | LONDON<br>106%                       | NEWCASTLE<br>22%           |
| BRISTOL & BATH<br>£8.1bn        | SUNDERLAND<br>101%                   | LONDON<br>20%              |
| MANCHESTER<br>£2.9bn            | BRISTOL & BATH<br>87%                | GLASGOW<br>19%             |
| CAMBRIDGE<br>£2.1bn             | EDINBURGH<br>85%                     | BRIGHTON<br>18%            |

\*Business Structure Database (2015)

The UK is at the  
forefront of the  
technology and  
cybersecurity  
industries in Europe.

Reading is the centre  
of this for the UK



You do get to travel a lot if you want to!



**Continuous  
Learning... sorry,  
Education isn't  
something you  
can finish**



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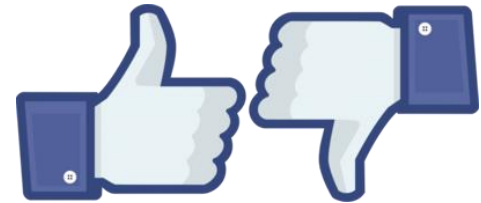
# Working in the cybersecurity industry

Is for you, if you like:

- Technology
- Solving problems creatively
- Working with different types & different cultures
- Seeing lots of different types of businesses and organisations
- Always learning something new
- Helping others

Is *not* for you, if you want:

- A job that's just '9 to 5'
- A really physical or outdoor job - unless cyber warfare in the Army is your thing!
- To be doing the same things in 2 years



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**How did WE get here?**

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# Shilan (2010)

Wants to be  
a dancer,  
human rights  
advocate or  
translator

- Studied International Baccalaureate In Sweden
  - Politics and International Relations at Reading University
  - Worked in Retail, then Telemarketing
  - Cybersecurity
  - And now...
-





Apple Macintosh

1992

A photograph of three young men standing side-by-side in formal tuxedos. The man on the left has dark hair and is wearing a black bow tie. The man in the middle has light hair and is wearing a red bow tie. The man on the right has dark hair and is wearing a patterned bow tie. They are all looking towards the camera. The background is slightly out of focus, showing what appears to be a doorway or a wall.

## Matt (1992)

Wants to be an actor, policeman,  
teacher or architect...

- School: 8 GCSEs
- Sixth Form: 4 A-Levels
- Studied English & History  
University of Exeter\*
- Actor
- IT Helpdesk
- Cyber Security
- And now...

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\* Dropped out...

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**How should YOU get here?**

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# You (2018)

Good at *analytical* or *creative* thinking

Team sports and activities

Passionate about technology

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# Questions?

**RAPID**

